Dr Adrian Furnham Professor of Psychology University College London

Author, Academic, Speaker on Leadership, Management and Human Resources



One of Britain's most influential people in HR who engages his audiences with practical, academic insight into key business issues.

Professional experience

- Professor Furnham is an expert in the area of leadership, employee engagement and what motivates people. As a psychologist, he brings unique insights into businesses to help them understand how people work.
- He is now in his 21st year as Professor of Psychology at University College, London.
- Adjunct Professor of Management at the Norwegian School of Management since 2009.
- Founder director of Applied Behavioural Research Associates (ABRA), a psychological consultancy, with clients from over 20 major international companies including KPMG, Goldman Sachs, Emirates, & PWC.
- He has lectured widely abroad and held scholarships and visiting professorships at, amongst others, the
 University of New South Wales, the University of the West Indies, the University of Hong Kong and the
 University of KwaZulu-Natal.
- Professor Furnham was nominated by HR magazine as "One of the Twenty Most Influential People' in HR" and was also nominated in the top ten 'Most Influential Thinker.'
- He regularly speaks at academic and business conferences, to companies and client events and is noted for his motivational speaking style.

Books, Published papers, Media

- Writes regularly for the Sunday Times and the Daily Telegraph.
- Previously a newspaper columnist with Financial Times.
- Contributes regularly to national and international radio and TV, including the BBC, CNN, and ITV.
- Written over 1000 scientific papers and 70 books including The Talented Manager (2012), Managing People In A Downturn (2011), Bad Apples (2011), Body Language in Business (2010), The Elephant In The Boardroom (2010), People Management in Turbulent Times (2009), Personality and Intelligence at Work (2008), The Psychology of Physical Attraction (2008).
- On the editorial board of a number of international journals.
- Past elected President of the International Society for the Study of Individual Differences (ISSID).

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Sample assignments

- Speaker on Leadership at the Masterclass Programme organized by NHS London.
- Regular Keynote Speaker with the Corporate Research Forum.
- Prof Furnham has spoken at various conferences and associations around the work, to consultancies and corporate strategy meeting and leadership sessions.

Sample presentation topics

 He speaks on a wide range of human resources and leadership topics: Motivation in the work place; Managing in Turbulent Times; Management Incompetence: why managers fail and derail; The work place of the future: work in 2020; The psychology of decision-making, team building and analysis; Culture shock and working in other cultures; Non-verbal communication; Change management in organisations; The Psychology of Money; Performance Management Systems; Psychometric testing

Adrian Furnham - Personal bio-data

- Professor of Psychology, University College London (1992-present).
- Fellow of the British Psychological Society (1985-present).
- Adjunct Professor at BI: The Norwegian Business School (2009-present).
- Fellow of the Leadership Trust (2010-present).
- Founder of Applied Behavioural Associates, a management consultancy (1985).
- Lecturer in Psychology at Pembroke College, Oxford (1979-1982).
- Holds three doctorates and three masters degrees.
- He is married (to a fellow psychologist) has one son and lives in central London.

Client testimonials

"Adrian's presentation was extremely interesting, clear and perfectly pitched to the level of the audience. The use of examples and humorous anecdotes was well received."

"Professor Furnham proved highly engaging with the delegates. His content was very pragmatic for our audience. An excellent speaker. Thoroughly enjoyed it."

