May 19

Hamish Taylor

Former CEO - Professional Speaker

Hamish Taylor Skills Exchange Network

Speaker on Business Innovation and Management



The "MasterThief" who stole great ideas from one sector and applied to another, he shares stories of successful business innovation and growth strategies.

Professional experience

- Hamish is an award-winning CEO turned inspirational speaker whose career has taken him from consumer goods giant Procter & Gamble, to consultancy firm Price Waterhouse, to British Airways to CEO of the channel tunnel railway Eurostar, and finally CEO of Sainsbury's Bank...all before he was 40!
- Hamish's energetic, thought provoking and humorous keynotes are based on a rare combination of real stories and a fantastic ability to inspire audiences with tailored advice and practical tools.
- He is regularly featured in broadcast media. He advises some of the world's largest companies (and
 even Governments) assisting with innovation projects, customer focus and/or people leadership. His
 keynotes will demonstrate the major breakthroughs that can be achieved by changing your approach

Sample assignments

- Hamish's advice has been sought in over 45 countries and more than 150 organisations ranging
 from multi-nationals to SME's and from not-for-profit organisations to national governments. Clients and
 events have included; Amex, Astra Zeneca, Diageo, Economist Conferences, Ernst & Young, Fujitsu,
 Incisive Media, Lafarge, Maybank, Microsoft, Project Management Institute, Samsung, SCJohnson,
 Shell, Swiss Re, Tata, UBS and many more.
- His main keynote topics are:
 - Customer Promise: Lessons in putting the customer at the heart of all activities within your organisation or your department.
 - MasterThief: Lessons on driving innovation and change by stealing ideas from outside.
 - Reverse Football: Lessons in making sure you take the organization with you.

Hamish Taylor - Personal Bio-data

- Owner of the Hamish Taylor Skills Exchange Network
- 2001-2003: CEO for Vision UK.
- 1999-2002: CEO of Sainsbury's Bank
- 1997-1999: CEO of Eurostar Group
- 1993-1997: Head of Brand Management at British Airways
- 1990-1993: A Management Consultant with PriceWaterhouse
- 1984-1990: held a variety of Brand Management positions at Procter & Gamble Ltd.
- MA (Hons) in Economics from the University of St Andrews and an MBA from Emory University



Client testimonials

• "One of the best presentations I have ever seen, let alone had the good fortune to Chair"

Chairman, Economist IT Directors Conference

"Hamish's presentations crackle with energy and original insights that make even our group
of top-level, seasoned, high-achieving UK business and public sector leaders think 'Crikey:
that's inspiring! Why didn't I think of that!?' And these are people who it's hard to impress..."

Chairman, The Inspired Leaders Network

 "Dynamic and energetic messages; Hamish challenged our thinking and made us view some of our leadership issues as opportunities"

Camelot

• "It went fantastically well, I can't begin to tell you how good Hamish was"

UBS

• "Brilliant inspirational speaker. Really enjoyed the session."

Ernst and Young